



**FIRST QUANTUM**  
MINERALS LTD.

**Cobre Panamá**

## **Expression of Interest (EOI)**

### **SHIPPING AGENCY SERVICE to Cobre Panama Project**

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## 1. INTRODUCTION

Cobre Panamá is an open-pit copper mining operation located approximately 120 kilometres west of Panama City and approximately 20 kilometres in straight line from the Caribbean Sea coast, in the district of Donoso, Colon province, in the Republic of Panamá.

Cobre Panama is operated by Minera Panama S. A. (“MPSA” or “the Company”), a subsidiary of First Quantum Minerals Ltd. and commenced production in 2019, with an expected operating life of 37 years.

Access to the Cobre Panama mining operation is via the Pan-American Highway, from Panama City to Penonome, then through Llano Grande and Coclesito. The topography in the concession area is low elevation (less than 300 metres above sea level), but rugged with and covered by tropical rainforest. Roads within the project area are not paved, they are either improved with coarse rock or unimproved. Climatic conditions are tropical with high levels of precipitation, high humidity and relatively high temperatures of 25°C to 30°C year-round.

Through the website [www.first-quantum.com](http://www.first-quantum.com) and [www.cobrepanama.com](http://www.cobrepanama.com) you can access all the information and maps of the Cobre Panama site.

Cobre Panamá is currently receiving Expressions of Interest for the next tendering process: **SHIPPING AGENCY SERVICE**

## 2. PURPOSE

The purpose of this Expression of Interest process is to identify suppliers, which are interested, in relation to the provision of **SHIPPING AGENCY SERVICE**.

We wish to clarify that this call for “Expression of interest” does not constitute a call for Bids or Request for Proposal. The EOI is an initial phase whose purpose is to identify suppliers interested in participating in the future bidding process for the **SHIPPING AGENCY SERVICE** for the Cobre Panama Project.

## 3. PRESENTATION OF EXPRESSION OF INTEREST

Positive Expression of Interest will be accepted until **12:00md on November 18th, 2022 (Panama Time)**. Interested companies must register their interest by means of a written communication, which must be sent through the email address of the MPSA Representative, attaching the requested documentation according to the details presented in Section 5 of this document.

## 4. MPSA REPRESENTATIVE

All correspondence to be exchanged with the Company in connection with this process, including questions and clarification, should be addressed to:

**Mr. Edwin Lay – Contract Adviser**  
Email: [MPSATenders\\_Services@fqml.com](mailto:MPSATenders_Services@fqml.com)

## 5. EOI Preparation and Documentation

In conjunction with its positive Expressions of Interest, companies must submit the following documents, which are mandatory:

- a) Letter of Expression of Interest, according to the form included in Annex Two
- b) Download on the Website and complete the List of Suppliers form (Excel)
- c) Submit a copy of the Commercial License

## 6. Pre-qualification Process

In Q1-2023, the Company expects to start a pre-qualification process for the suppliers identified as a result of this Expression of Interest process, which must have the ability to demonstrate that they meet the requirements, experience and capabilities to cover the operational expectations of Cobre Panama, for which they will be requested to send specific documentation for mentioned pre-qualification.

## 7. Key Dates

In the following table the Company presents the probable dates of the future tendering process, which are subject to change, at the Company's discretion:

<b>Description</b>	<b>Date</b>
Response to EOI	<b>November 18th, 2022</b>
Pre-qualification starting date	<b>Q1-2023</b>
Submission of bids	<b>Q2-2023</b>

## 8. EOI Terms and Conditions

The EOI process will be subject to the following conditions:

- a) Expressions of Interest received after the EOI submission closing date, as defined in Section 3 if this document, will be considered late. A late Expression of Interest may be deemed valid or invalid at the sole and exclusive discretions of the Company.
- b) Minera Panama may, at its sole and exclusive discretion, select the list of bidders to be invited to participate in the tendering process for the Road Maintenance and Repair Service for the Cobre Panama Project. Minera Panama is not obligated, nor is it required, to pre-select any or all of the bidders to the tender. Those suppliers selected will be notified in writing, as well as those that are not selected.
- c) Each participant acknowledges and agrees that:
  - i. This EOI is only a request for Expression of Interest and does not constitute, in any way, a commitment to purchase or hire or any other form of contractual or extra-contractual commitment for you or the potential supplier.
  - ii. Minera Panama is not obligated to call for bids.
  - iii. Minera Panama reserves the right to terminate this process at any time or for any reason by informing, in writing, all participants without further liability, risk or obligation of any kind.
- d) Minera Panama has no liability to any participant for any claim arising out of or in connections with any act or omission of Minera Panama in connection with part or all this EOI process.
- e) Minera Panama may amend or correct, at any time, and at its sole discretion, the requirements of this Expression of Interest prior to the closing time and date of this process. Any such addendum or correction shall be published as an exhibit and shall become a part of this document.

## **Annex One Scope of Service**

### **1. Scope of Service – General Description**

The following is the scope of the **SHIPPING AGENCY SERVICE** for Cobre Panama, among which can be mentioned:

- Provide services as a shipping agent for the vessels required in Terminals 1 and 2 at Punta Rincón International Terminal Port.
- Coordinate all shipping services according to the needs of the vessels that use port of Punta Rincón.

### **2. Scope – General**

- The average number of vessels that dock at the port is approximately 11 per month.
- The Contractor will identify and coordinate the necessary services for each vessel based on the specific load, the type of vessel, the anticipated berth number or other identified requirements, as per below listed:
  - Internal authorization of the ship
  - Ship Exit Authorization
  - Coordination of Tug Services
  - Provision of Cargo Operations
  - Breeding provision
  - Coordination of Line handler Services
  - Coordination and payment of Pilot Services
  - Provision of Marine Chemical.
  - Ocean pollution control supply
  - Fumigation Services
  - Customs coordinating officers
  - Quarantine coordinating officials
  - Coordination of sanitation and inspection officials
  - Coordinators of immigration officers
  - Organization of tests in confined spaces
  - Completion and presentation of Vessels documentation and inspection paperwork

### **3. Contract Term**

Minera Panama expect to manage a contract for a term of **2 Years**, which will be subject to permanent evaluation and compliance with established management indicators.

## **Annex Two Forms**

**Letter of Expression of Interest**

Panama, \_\_\_ of \_\_\_\_\_ 2022

Gentlemen,

In attention to the publication, dated on \_\_\_\_\_, by means of which an invitation made to companies related to **SHIPPING AGENCY** to present background information related to their specialty and to formulate in writing their Expression of Interest in participating in the process of identification of companies for the subsequent presentation of technical and economic proposals, related to the service of **“SHIPPING AGENCY SERVICE”** for the Cobre Panama Project, we declare that:

1. We have examined the forms of the so-called “Expression of Interest” process, and we have no reservations in providing the requested background and data, according to the pre-established formats.
  
2. The truthfulness and accuracy of all information provided and we hereby authorize any natural or legal person indicated in the forms to provide, at the request of Minera Panama, all information deemed necessary to confirm the truthfulness of the same. In the event that any misrepresentation in the information we submit is proven untrue, we are hereby notified that you have the right not to acknowledge our “Expressions of Interest”.
  
3. For the purpose of evaluating queries or providing clarifications that Minera Panama may require regarding the EOI, Mr./Mrs. \_\_\_\_\_ is appointed to provide, on behalf of \_\_\_\_\_, the supplementary information required.
  
4. The company \_\_\_\_\_ and its affiliates or subsidiaries, including any firm or specialized professional hired, is not sanctioned and/or barred from practicing the profession, and is not involved in any lawsuits in connection with the practice of the profession that is the subject of this Expression of interest.

On this occasion we send you our best regards,

Signed \_\_\_\_\_

Name \_\_\_\_\_ as \_\_\_\_\_

Duly authorized to sign the application for and behalf of:

\_\_\_\_\_

On the \_\_\_ day of \_\_\_\_\_ 2022

**(This form requires the signature of the Legal Representative)**